

International Full Credit Report

Supplied on 5 May 2009
Client Reference Test-Sample

Identification Details

Subject Reported on INTERNATIONAL BUSINESS MACHINES CORPORATION
Internal Number GRAFXXF36DAS
Registration Id. 30059
Address New Orchard Rd Armonk, NY 10504
Telephone Number 914 499-1900
Facsimile 9144997534

Creditline Recommendations

Amount Advised USD 900,000
Current Rating **5 4 3 2 1**

Rating Explanation

The rating system ranges from 1, indicating a high risk to 5, the lowest risk. A rating of 8 indicates an unclassified risk (risk unknown) which is also applied to entities that do not file financials for public inspection. The amount advised is a recommended maximum credit exposure at any one time.

Exchange Rate as at 05/05/2009 GBP 1 = USD 1.48

Summary Details

Financial Situation GOOD
Sales USD 103,630,000,000

Payment Behaviour

High risk of late payment -

(average 30 to 120 days beyond terms)

Medium risk of late payment -

(average 30 days or less beyond terms)

Low risk of late payment -

(average prompt to 30+ days sooner)



The payment behaviour gauge (above) indicates how fast the subject may pay its suppliers based on information from a trade payment programme.

Payment Score

Score	Term	Total Payment Experiences
73	11 days beyond	874

Score is a (0-100) dollar weighted indicator of payment behaviour based on the total amount of payment experiences collected over the last 12 months.

Where a 0 score indicates the highest risk of late payment. Term relates to average payments to suppliers over the last 12 months.

Payment Industry Summary

	Total Received	Total Dollar Amounts	Largest High Credit	Within Terms	0-30 days	31-60 days	61-90 days	90 Plus days
Nonclassified	56	8908200	7000000	88%	6%	6%		
Telephone	49	6493400	4000000	92%			8%	

communictns								
Whol electronic parts	40	15034100	10000000	95%	4%		1%	
Whol computers/softwr	39	29945750	15000000	78%	11%	9%		2%
Short-trm busn credit	21	3806800	2000000	93%	4%	3%		
Custom programming	15	5572500	2000000	77%	1%	4%	18%	
Mfg computers	10	17450000	6000000	79%	9%	11%		1%
Help supply service	10	13761500	4000000	84%	6%		7%	3%
Mfg elect. connectors	5	3920000	2000000	69%	31%			
Mfg comp peripherals	1	6000000	6000000	50%	50%			
OTHER INDUSTRIES	542	36016400	2000000	71%	16%	8%	4%	1%
Cash Experiences	65	85950	65000					
Payment record Unknown	17	1316300	1000000					
Unfavourable comments	3	8500	5000					
Placed for Collection Other	1							
Totals	874	148319400	15000000					

Official Company Details

Legal Form	CORPORATION
Latest Accounts Date	31/03/2009
NYS Ticker	IBM
Incorporation Date	16/06/1911
Subject Status	Trading

History

AUTHORIZED CAPITAL STOCK: 4,687,500,000 shares of common stock, \$.20 par value and 150,000,000 shares of preferred stock, \$.01 par value.

OUTSTANDING CAPITAL STOCK: As of February 10 2009, there were 1,341,677,786 common shares issued.

Incorporated in the State of New York on June 16, 1911

Business started 1911.

BACKGROUND/OWNERSHIP: This business was originally founded in 1911. Style registered 1915 by International Business Machines Corporation for advertising purposes. This is a publicly held company. Shares are listed on the New York, Chicago and Pacific Stock Exchange under symbol "IBM". There were 561,442 common stockholders of record at February 10, 2009. As of Dec 31, 2007, the officers and directors, as a group, beneficially owned less than 1% of the common stock. As of Dec 31, 2007, there were no beneficial holders of 5% or more of the common stock.

RECENT EVENTS:.

On January 6, 2009, IBM completion the approximately \$340 million tender offer for the shares of ILOG, Paris, France.

On December 3, 2008 Geodis (UK) acquired IBM Global Logistics.

On October 15 2008, IBM acquired approximately 20% stake in Hisense TransTech Company Ltd, Beijing, China.

On July 28 2008, IBM announced it has acquired Platform Solutions, Inc (Sunnyvale, CA).

On April 29, 2008 the company acquired InfoDyne Corporation, Park Ridge, IL.

On April 18, 2008, the company acquired Diligent Technologies Corporation, Framingham, MA.

On April 21, 2008, the company completed its acquisition of Files X, Inc., Newton, MA.

On April 3, 2008, the company completion of its acquisition of Telelogic AB, Malmo, Sweden.

On April 3 2008, IBM announced the completion of the \$845 million acquisition of Telelogic AB.

On March 12 2008, IBM announced it has acquired Ecentuate, Redwood City, CA.

On February 19, 2008, IBM announced it has closed on its acquisition of Net Integration Technologies, Toronto, Canada.

On February 1 2008, IBM announced it has completed its acquisition of Arsenal Digital Solutions, Cary, NC.

On January 31 2008, IBM announced that it completed its \$5 billion acquisition of Cognos Inc, Ottawa, Ontario, Canada.

On January 30, 2008, IBM completed the acquisition of Solid Information Technology, Cupertino, California.

On January 23, 2008, IBM announced it has acquired AptSoft Corporation (Burlington, MA).

On January 2, 2008, IBM announced it acquired XIV, a Tel Aviv storage-technology company.

SAMUEL J PALMISANO born 1951. A graduate of Johns Hopkins University. Joined IBM in 1973. He was elected president and COO in Sep 2000. Effective January 1 2003 took position of chairman, president and CEO.

MARK LOUGHRIDGE. Mark Loughridge was named IBM Senior Vice President and Chief Financial Officer in May 2004. Joined IBM in 1977. Mr. Loughridge earned a master's degree in business administration from the University of Chicago, and a bachelor's degree in mechanical engineering from Stanford University.

FRANK KERN. Served as senior vice president for IBM's global sales and distribution organization. He was named to his present position in April 2008 after leading IBM's operations in the Asia Pacific geography since 2003.

STEVEN A MILLS. appointed Senior Vice President and Group Executive, IBM Software, in July 2000. Active with software group since 1995. Active with IBM since 1974.

ROBERT C WEBER. Appointed senior vice president legal and Regulator Affairs and general counsel in 2006 when he joined IBM. Previously was a partner at Jones Day, an international law firm.

Known Directors/Partners

Chief Executive	SAMUEL J PALMISANO, CHB-PRES-CEO
CHAIRMAN OF THE BOARD	SAMUEL J. PALMISANO
Address	NEW ORCHARD ROAD ARMONK NY 105040000

Liens, Judgements and UCC Filings

Judgement Filed At	Satisfied SMALL CLAIMS COURT-NORWALK, NORWALK, CT
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Against Filed At	INTERNATIONAL BUSINESS MACHINES CORP SMALL CLAIMS COURT-NORWALK, NORWALK, CT
Against Info_Type	INTERNATIONAL BUSINESS MACHINES CORP Judgment
Date Recorded	24/04/2002
Date Settled	24/04/2002
Date Last Update	24/04/2002
Amount	USD 2,257
Judgement Filed At	Unsatisfied LOS ANGELES COUNTY RECORDER'S OFFICE, NORWALK, CA
Against Filed At	INTERNATIONAL BUSINESS MACHINES CORP. LOS ANGELES COUNTY RECORDER'S OFFICE, NORWALK, CA
Against Info_Type	INTERNATIONAL BUSINESS MACHINES CORP. Judgment
Date Recorded	23/05/2001
Date Settled	23/05/2001
Date Last Update	23/05/2001
Amount	USD 3,884
Suit Filed At	Pending BURLINGTON COUNTY SUPERIOR COURT, MOUNT HOLLY, NJ
Plaintiff	VIOLA P STALLINGS
Defendant	IBM CORPORATION, MOUNT LAUREL, NJ
Filed At	BURLINGTON COUNTY SUPERIOR COURT, MOUNT HOLLY, NJ
Plaintiff	VIOLA P STALLINGS
Defendant	IBM CORPORATION, MOUNT LAUREL, NJ
Date Recorded	28/12/2004
Date Settled	28/12/2004
Date Last Update	28/12/2004
Suit Filed At	Pending ALLEGHENY COUNTY PROTHONOTARY, PITTSBURGH, PA
Plaintiff	MICHAEL L. TOBIAS
Defendant	INTERNATIONAL BUSINESS MACHINES CORPORATION, PITTSBURGH, PA
Filed At	ALLEGHENY COUNTY PROTHONOTARY, PITTSBURGH, PA
Plaintiff	MICHAEL L. TOBIAS
Defendant	INTERNATIONAL BUSINESS MACHINES CORPORATION, PITTSBURGH, PA
Date Recorded	22/06/2004
Date Settled	22/06/2004
Date Last Update	22/06/2004
Suit Filed At	Pending U.S. FEDERAL DISTRICT COURT, NEW YORK, NY
Plaintiff	G5 TECHNOLOGIES INC
Defendant	INTERNATIONAL BUSINESS MACHINES CORP, NEW YORK, NY
Filed At	U.S. FEDERAL DISTRICT COURT, NEW YORK, NY
Plaintiff	G5 TECHNOLOGIES INC
Defendant	INTERNATIONAL BUSINESS MACHINES CORP, NEW YORK, NY
Date Recorded	13/02/2004
Date Settled	13/02/2004
Date Last Update	13/02/2004
Amount	USD 2,000,000
Suit Filed At	Pending U.S. FEDERAL DISTRICT COURT, NEW YORK, NY
Plaintiff	HOSSEIN MILANI
Defendant	INTL BUSINESS MACHINES CORP INC, NEW YORK, NY
Filed At	U.S. FEDERAL DISTRICT COURT, NEW YORK, NY
Plaintiff	HOSSEIN MILANI
Defendant	INTL BUSINESS MACHINES CORP INC, NEW YORK, NY
Date Recorded	01/05/2002
Date Settled	01/05/2002
Date Last Update	01/05/2002
Suit Filed At	Pending MORRIS COUNTY SUPERIOR COURT, MORRISTOWN, NJ
Plaintiff	VAUGHN W DUFF ESQ
Defendant	INTL BUSINESS MACHINES

Filed At	MORRIS COUNTY SUPERIOR COURT, MORRISTOWN, NJ
Plaintiff	VAUGHN W DUFF ESQ
Defendant	INTL BUSINESS MACHINES
Date Recorded	23/10/2001
Date Settled	23/10/2001
Date Last Update	23/10/2001
Suit	Pending
Filed At	U.S. FEDERAL DISTRICT COURT, NEW YORK, NY
Plaintiff	JORGE TORRICO
Defendant	INTERNATIONAL BUSINESS MACHINES CORP
Filed At	U.S. FEDERAL DISTRICT COURT, NEW YORK, NY
Plaintiff	JORGE TORRICO
Defendant	INTERNATIONAL BUSINESS MACHINES CORP
Date Recorded	02/02/2001
Date Settled	02/02/2001
Date Last Update	02/02/2001
Suit	Pending
Filed At	ALLEGHENY COUNTY PROTHONOTARY, PITTSBURGH, PA
Plaintiff	50000 - HALEY ENTERPRISE, INCORPORATED
Defendant	INTERNATIONAL BUSINESS MACHINES CORPORATION, WHITE PLAINS, NY
Filed At	ALLEGHENY COUNTY PROTHONOTARY, PITTSBURGH, PA
Plaintiff	50000 - HALEY ENTERPRISE, INCORPORATED
Defendant	INTERNATIONAL BUSINESS MACHINES CORPORATION, WHITE PLAINS, NY
Date Recorded	28/12/2000
Date Settled	28/12/2000
Date Last Update	28/12/2000
Suit	Settled
Filed At	PHILADELPHIA COUNTY COMMON PLEAS COURT, PHILADELPHIA, PA
Plaintiff	DONNA DUNLAP
Defendant	PAMELA SALISBURY
Filed At	PHILADELPHIA COUNTY COMMON PLEAS COURT, PHILADELPHIA, PA
Plaintiff	DONNA DUNLAP
Defendant	PAMELA SALISBURY
Date Recorded	17/11/2000
Date Settled	17/11/2000
Date Last Update	17/11/2000
Lien	Open
Filed At	RICHLAND COUNTY REGISTER OF DEEDS, COLUMBIA, SC
Against	IBM CORPORATION, SOUTHURY, CT
Filed By	ST OF SOUTH CAROLINA
Filed At	RICHLAND COUNTY REGISTER OF DEEDS, COLUMBIA, SC
Against	IBM CORPORATION, SOUTHURY, CT
Filed By	ST OF SOUTH CAROLINA
Info_Type	State Tax
Date Recorded	10/07/2008
Date Settled	10/07/2008
Date Last Update	10/07/2008
Amount	USD 667
Lien	Released
Filed At	WAYNE COUNTY REGISTER OF DEEDS, DETROIT, MI
Against	IBM CORPORATION, ENDICOTT, NY
Filed By	STATE OF MICHIGAN
Filed At	WAYNE COUNTY REGISTER OF DEEDS, DETROIT, MI
Against	IBM CORPORATION, ENDICOTT, NY
Filed By	STATE OF MICHIGAN
Info_Type	State Tax
Date Recorded	02/06/2008
Date Settled	02/06/2008
Date Last Update	02/06/2008
Amount	USD 271
Lien	Open

Filed At	HINDS COUNTY CIRCUIT COURT - JACKSON, JACKSON, MS
Against	HEALTHLINK INC, HOUSTON, TX
Filed By	STATE OF MISSISSIPPI
Filed At	HINDS COUNTY CIRCUIT COURT - JACKSON, JACKSON, MS
Against	HEALTHLINK INC, HOUSTON, TX
Filed By	STATE OF MISSISSIPPI
Info_Type	State Tax
Date Recorded	13/02/2007
Date Settled	13/02/2007
Date Last Update	13/02/2007
Amount	USD 445
Lien	Open
Filed At	HINDS COUNTY CIRCUIT COURT - JACKSON, JACKSON, MS
Against	HEALTHLINK INC, HOUSTON, TX
Filed By	STATE OF MISSISSIPPI
Filed At	HINDS COUNTY CIRCUIT COURT - JACKSON, JACKSON, MS
Against	HEALTHLINK INC, HOUSTON, TX
Filed By	STATE OF MISSISSIPPI
Info_Type	State Tax
Date Recorded	13/02/2007
Date Settled	13/02/2007
Date Last Update	13/02/2007
Amount	USD 433
Lien	Open
Filed At	HINDS COUNTY CIRCUIT COURT - JACKSON, JACKSON, MS
Against	HEALTHLINK INCORPORATED, HOUSTON, TX
Filed By	STATE OF MISSISSIPPI
Filed At	HINDS COUNTY CIRCUIT COURT - JACKSON, JACKSON, MS
Against	HEALTHLINK INCORPORATED, HOUSTON, TX
Filed By	STATE OF MISSISSIPPI
Info_Type	State Tax
Date Recorded	09/08/2006
Date Settled	09/08/2006
Date Last Update	09/08/2006
Amount	USD 433
Lien	Open
Filed At	KING SUPERIOR COURT-KENT, KENT, WA
Against	HEALTHLINK INCORPORATED, HUNTERVILLE, NC
Filed By	STATE OF WASHINGTON
Filed At	KING SUPERIOR COURT-KENT, KENT, WA
Against	HEALTHLINK INCORPORATED, HUNTERVILLE, NC
Filed By	STATE OF WASHINGTON
Info_Type	State Tax
Date Recorded	23/06/2006
Date Settled	23/06/2006
Date Last Update	23/06/2006
Amount	USD 132
Lien	Open
Filed At	RICHLAND COUNTY REGISTER OF DEEDS, COLUMBIA, SC
Against	IBM CORP, SOUTHURY, CT
Filed By	STATE OF SOUTH CAROLINA
Filed At	RICHLAND COUNTY REGISTER OF DEEDS, COLUMBIA, SC
Against	IBM CORP, SOUTHURY, CT
Filed By	STATE OF SOUTH CAROLINA
Info_Type	State Tax
Date Recorded	02/02/2005
Date Settled	02/02/2005
Date Last Update	02/02/2005
Amount	USD 10,835
Lien	Open
Filed At	RICHLAND COUNTY REGISTER OF DEEDS, COLUMBIA, SC
Against	INTERNATIONAL BUSINESS MACHINES CORP, WHITE PLAINS, NY
Filed By	ST OF SOUTH CAROLINA
Filed At	RICHLAND COUNTY REGISTER OF DEEDS, COLUMBIA, SC
Against	INTERNATIONAL BUSINESS MACHINES CORP, WHITE PLAINS,

Filed By	NY
Info_Type	ST OF SOUTH CAROLINA
Date Recorded	State Tax
Date Settled	22/07/2004
Date Last Update	22/07/2004
Amount	USD 1,232
UCC Filing	
Filed With Debtor	SECRETARY OF STATE/UCC DIVISION, DOVER, DE
Second Party	PBM TECHNOLOGY, INC., LISLE, IL
Filed With Debtor	GENERAL ELECTRIC CAPITAL CORPORATION HEALTHCARE FINANCIAL SERVICES, BETHESDA, MD
Second Party	SECRETARY OF STATE/UCC DIVISION, DOVER, DE
Info_Type	PBM TECHNOLOGY, INC., LISLE, IL
Info_Collateral	GENERAL ELECTRIC CAPITAL CORPORATION HEALTHCARE FINANCIAL SERVICES, BETHESDA, MD
Date Recorded	Original
Date Last Update	All Assets
UCC Filing	
Filed With Debtor	SECRETARY OF STATE/UCC DIVISION, ALBANY, NY
Second Party	IBM CORP
Filed With Debtor	PITNEY BOWES CREDIT CORPORATION, SHELTON, CT
Second Party	SECRETARY OF STATE/UCC DIVISION, ALBANY, NY
Info_Type	IBM CORP
Info_Collateral	PITNEY BOWES CREDIT CORPORATION, SHELTON, CT
Date Recorded	Original
Date Last Update	All Inventory and proceeds
UCC Filing	
Filed With Debtor	SECRETARY OF STATE/UCC DIVISION, ALBANY, NY
Second Party	INTERNATIONAL BUSINESS MACHINES CORPORATION
Filed With Debtor	TOSOH QUARTZ, INC., PORTLAND, OR
Second Party	SECRETARY OF STATE/UCC DIVISION, ALBANY, NY
Info_Type	INTERNATIONAL BUSINESS MACHINES CORPORATION
Info_Collateral	TOSOH QUARTZ, INC., PORTLAND, OR
Date Recorded	Original
Date Last Update	All Inventory
UCC Filing	
Filed With Debtor	SECRETARY OF STATE/UCC DIVISION, ALBANY, NY
Second Party	INTERNATIONAL BUSINESS MACHINES CORPORATION, RESEARCH TRIANGLE PARK, NC
Filed With Debtor	AGILENT FINANCIAL SERVICES, INC., LIVINGSTON, NJ
Second Party	SECRETARY OF STATE/UCC DIVISION, ALBANY, NY
Info_Type	INTERNATIONAL BUSINESS MACHINES CORPORATION, RESEARCH TRIANGLE PARK, NC
Info_Collateral	AGILENT FINANCIAL SERVICES, INC., LIVINGSTON, NJ
Date Recorded	Original
Date Last Update	Inventory and proceeds - Leased Computer equipment and proceeds
UCC Filing	
Filed With Debtor	SECRETARY OF STATE/UCC DIVISION, ALBANY, NY
Second Party	INTERNATIONAL BUSINESS MACHINES CORPORATION, RESEARCH TRIANGLE PARK, NC
Filed With Debtor	CIT CREDIT FINANCE CORP, LIVINGSTON, NJ
Second Party	SECRETARY OF STATE/UCC DIVISION, ALBANY, NY
Info_Type	INTERNATIONAL BUSINESS MACHINES CORPORATION, RESEARCH TRIANGLE PARK, NC
Info_Collateral	CIT CREDIT FINANCE CORP, LIVINGSTON, NJ
Date Recorded	Original
Date Last Update	

Info_Collateral	Leased Inventory and proceeds
Date Recorded	27/10/2006
Date Last Update	27/10/2006
UCC Filing	
Filed With Debtor	SECRETARY OF STATE/UCC DIVISION, ALBANY, NY INTERNATIONAL BUSINESS MACHINES CORPORATION, RESEARCH TRIANGLE PARK, NC
Second Party	CIT CREDIT FINANCE CORP., LIVINGSTON, NJ
Filed With Debtor	SECRETARY OF STATE/UCC DIVISION, ALBANY, NY INTERNATIONAL BUSINESS MACHINES CORPORATION, RESEARCH TRIANGLE PARK, NC
Second Party	CIT CREDIT FINANCE CORP., LIVINGSTON, NJ
Info_Type	Original
Info_Collateral	Leased Inventory and proceeds
Date Recorded	07/07/2006
Date Last Update	07/07/2006
UCC Filing	
Filed With Debtor	SECRETARY OF STATE/UCC DIVISION, ALBANY, NY INTERNATIONAL BUSINESS MACHINES CORPORATION, RESEARCH TRIANGLE PARK, NC
Second Party	CIT CREDIT FINANCE CORP., LIVINGSTON, NJ
Filed With Debtor	SECRETARY OF STATE/UCC DIVISION, ALBANY, NY INTERNATIONAL BUSINESS MACHINES CORPORATION, RESEARCH TRIANGLE PARK, NC
Second Party	CIT CREDIT FINANCE CORP., LIVINGSTON, NJ
Info_Type	Amendment
Info_Collateral	Computer equipment
Date Recorded	08/08/2006
Original Date Settled	08/08/2006
Date Last Update	08/08/2006
UCC Filing	
Filed With Debtor	SECRETARY OF STATE/UCC DIVISION, ALBANY, NY INTERNATIONAL BUSINESS MACHINES CORPORATION, AUSTIN, TX
Second Party	AGILENT FINANCIAL SERVICES, INC., LIVINGSTON, NJ
Filed With Debtor	SECRETARY OF STATE/UCC DIVISION, ALBANY, NY INTERNATIONAL BUSINESS MACHINES CORPORATION, AUSTIN, TX
Second Party	AGILENT FINANCIAL SERVICES, INC., LIVINGSTON, NJ
Info_Type	Original
Info_Collateral	Leased Inventory and proceeds
Date Recorded	12/07/2005
Date Last Update	12/07/2005
UCC Filing	
Filed With Debtor	SECRETARY OF STATE/UCC DIVISION, ALBANY, NY INTERNATIONAL BUSINESS MACHINES CORPORATION, RESEARCH TRIANGLE PARK, NC
Second Party	AGILENT FINANCIAL SERVICES, INC., LIVINGSTON, NJ
Filed With Debtor	SECRETARY OF STATE/UCC DIVISION, ALBANY, NY INTERNATIONAL BUSINESS MACHINES CORPORATION, RESEARCH TRIANGLE PARK, NC
Second Party	AGILENT FINANCIAL SERVICES, INC., LIVINGSTON, NJ
Info_Type	Original
Info_Collateral	Leased Inventory and proceeds
Date Recorded	09/05/2005
Date Last Update	09/05/2005
UCC Filing	
Filed With Debtor	SECRETARY OF STATE/UCC DIVISION, ALBANY, NY INTERNATIONAL BUSINESS MACHINES CORPORATION, RESEARCH TRIANGLE PARK, NC
Second Party	AGILENT FINANCIAL SERVICES, INC., LIVINGSTON, NJ
Filed With Debtor	SECRETARY OF STATE/UCC DIVISION, ALBANY, NY INTERNATIONAL BUSINESS MACHINES CORPORATION, RESEARCH TRIANGLE PARK, NC
Second Party	AGILENT FINANCIAL SERVICES, INC., LIVINGSTON, NJ
Info_Type	Original

Info_Collateral	Leased Inventory and proceeds
Date Recorded	07/04/2005
Date Last Update	07/04/2005
UCC Filing	
Filed With Debtor	SECRETARY OF STATE/UCC DIVISION, ALBANY, NY INTERNATIONAL BUSINESS MACHINES CORPORATION, RESEARCH TRIANGLE PARK, NC
Second Party	AGILENT FINANCIAL SERVICES, INC., LIVINGSTON, NJ
Filed With Debtor	SECRETARY OF STATE/UCC DIVISION, ALBANY, NY INTERNATIONAL BUSINESS MACHINES CORPORATION, RESEARCH TRIANGLE PARK, NC
Second Party	AGILENT FINANCIAL SERVICES, INC., LIVINGSTON, NJ
Info_Type	Original
Info_Collateral	Leased Inventory and proceeds
Date Recorded	07/04/2005
Date Last Update	07/04/2005

Operations Details

Activities	<p>Business process outsourcing, computer related svcs, mfg computers IBM is a provider of customer solutions through the use of advanced information technology. The company operates several segments that create value by offering a variety of solutions that include, either singularly or in some combination, technologies, systems, products, services. software and financing. Organizationally, the company's major operations consists of the following segments: Global Technology Services; Global Business Services; Systems and Technology; Software; and Global Financing. GLOBAL SERVICES, which provided for approximately 57% of the company's total 2008 revenue, provides insight and solutions to clients including IBM software and hardware, other suppliers' products are also used if a client solution requires. Within Global Services there are two reportable segments: Global Technology Services (38%) and Global Business Services (19%). Global Technology Services (GTS) primarily reflects IT infrastructure services and business process services, delivering value through the company's global scale, standardization and automation. It includes Strategic Outsourcing Services, Integrated Technology Services, Business Transformation Outsourcing, and Maintenance. Global Business Services (GBS) segment primarily reflects professional services and application outsourcing services, delivering business value and innovation to clients through solutions which leverage industry- and business-process expertise. It includes Consulting and Systems Integration, and Application Management Services. SYSTEMS AND TECHNOLOGY, which accounted for 19% of the company's total 2008 revenue, provides IBM's clients with business solutions requiring advance computing power and storage capabilities. SOFTWARE segment, which accounted for approximately 22% of the company's total 2008 revenue, consists primarily of middleware and operating systems software. GLOBAL FINANCING segment, which accounted for approximately 2% of the company's total 2008 revenue, is a provider of financing services for information technology. Comprises three lines of business: Client Financing provides lease and loan financing to end user and internal clients for terms generally between two and seven years; Commercial Financing provides primarily short term inventory and accounts receivable financing to dealers and remarketers of IT products; and Remarketing sells and leases used equipment to new or existing clients both external or internal. Terms are rental machines are under long-term leases of two years to five years payable monthly. Other products, parts and services are on net 30 days or short-term note basis. Has approximately 100,000 accounts. Sells to all types of businesses and</p>
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	industries, government agencies and educational departments. Territory : Worldwide.Nonseasonal.
Total Staff Employed	398,455
Nace Codes	541512 Computer Systems Design Services 541511 Custom Computer Programming Services 541511 Custom Computer Programming Services 334112 Computer Storage Device Manufacturing 334112 Computer Storage Device Manufacturing 334112 Computer Storage Device Manufacturing 334111 Electronic Computer Manufacturing 334111 Electronic Computer Manufacturing 334111 Electronic Computer Manufacturing 334413 Semiconductor and Related Device Manufacturing 334413 Semiconductor and Related Device Manufacturing 522220 Sales Financing
SIC Code	73790200 Computer related consulting services
SIC Code	73710301 Computer software development
SIC Code	73710302 Software programming applications
SIC Code	35720000 Computer storage devices
SIC Code	35720101 Disk drives, computer
SIC Code	35720202 Tape storage units, computer
SIC Code	35719903 Minicomputers
SIC Code	35719902 Mainframe computers
SIC Code	35719904 Personal computers (microcomputers)
SIC Code	36740000 Semiconductors and related devices
SIC Code	36740206 Microcircuits, integrated (semiconductor)
SIC Code	61590203 Machinery and equipment finance leasing
Premises	Suitable premises are occupied for usual activities
Trade Names	IBM
Ultimate Parent Co. Address National1	International Business Machines Corporation Armonk NY USANY USA GRAFXXF36DAS

Credit Rating History

Date	Credit Rating
14/03/2001	5

General Information

2009-04-21:EARNINGS UPDATE: According to published reports, comparative operating results for the 3 months ended March 31, 2009: Revenue of \$21,711,000,000, Net Income of \$2,295,000,000; compared to Revenue of \$24,502,000,000, Net Income of \$2,319,000,000 for the comparable period in the prior year.

:PURCHASE OF ASSET: According to published reports, IBM Corp (Armonk, NY) announced that it has completed its acquisition of e-mail software assets from Outblaze Ltd., a privately held online messaging company in Hong Kong. Financial terms of the deal were not disclosed.

2009-03:Account(s) averages low 4 figures. Account open over 10 years.
APRIL 2009: The company maintains a five-year \$10 billion Credit Agreement which expires on June 28, 2012. The amended Credit Agreement permits the company and its Subsidiary Borrowers to borrow up to \$10 billion on a revolving basis. Borrowings of the Subsidiary Borrowers will be unconditionally backed by the company. The company may also, upon the agreement of either existing Lenders, or of the additional banks not currently party to the Credit Agreement, increase the commitments under the Credit Agreement up to an additional \$2.0 billion. Subject to certain terms of the Credit Agreement, the company and Subsidiary Borrowers may borrow, prepay and reborrow amounts under the Credit Agreement at any time during the Credit Agreement. Interest rates on borrowings under the Credit Agreement will be based on prevailing market

interest rates. The Credit Agreement contains customary representations and warranties, covenants, events of default, and indemnification provisions. The company believes that circumstances that might give rise to breach of these covenants or an event of default, as specified in the Credit Agreement, are remote. The company's other lines of credit, most of which are uncommitted, totaled approximately \$8,376 million. Interest rates and other terms of borrowing under these lines of credit vary from country to country, depending on local market conditions. Total unused lines of credit were \$18,264 million as of December 31 2008.

BRANCHES: This company has multiple branches.

SUBSIDIARIES: This company has multiple subsidiaries.

Financial Data

Key Credit Ratios

The following figures are shown as Ratios or Percentages

Accounts Date	31/12/2008
Return on Sales	11.9
Current Ratio	1.2
Assets/Sales	106
Total Liability/Net Worth	713

Supplementary Notes

Statement Update

Interim Consolidated statement dated MAR 31 2009 (in thousands):

Currency	USD
Cash	12294000
Accts Rec	9170000
Inventory	2759000
Mktble Securities	1000
Short Term Financing Receivables	12952000
Other Accounts Receivable	1341000
Deferred Taxes	1410000
Prepays And Other Current Assets	4068000
CURRENT ASSETS	43995000
Fixt & Equip	13727000
Long-term Financing Receivables	10035000
Prepaid Pension Assets	1946000
Deferred Taxes	6523000
Goodwill And Other Intangibles	20791000
Other Assets	4927000
TOTAL ASSETS	101944000
Accts Pay	5878000
Short Term Debt	9870000
Accruals	5870000
Taxes	2032000
Compensation And Benefits	3368000
Deferred Income	10407000
CURRENT LIABILITIES	37425000
Long Term Debt	21106000
Retirement & Nonpension Obligations	18276000
L.t. Liab-other	8214000
Def. Credits/income	3230000
Common Stock	39430000
Treasury Stock	(76148000)
Retained Earnings	71968000
Adjustments	(21557000)
TOTAL	101944000

Financial Comparison

The following figures are shown in units of 1

	Fiscal	Fiscal	Fiscal
Accounts Date	31/12/2008	31/12/2007	31/12/2006
Consolidated	Yes	Yes	Yes
Currency	USD	USD	USD
Curr Assets	49004000	53177000	44660000
Curr Liabs	42435000	44310000	40091000
Current Ratio	1.2	1.2	1.1
Working Capital	6569000	8867000	4569000
Other Assets	60520000	67254000	58574000
Long Term Liabs	53623000	47651000	34637000
Worth	13466000	28470000	28506000
Sales	103630000	98786000	91424000
Gross Profit	45661000	41729000	38295000
Research, Dev & Eng	6337000	6153000	6107000
Capital Outlays	4171000	4630000	4362000
Depreciation	4140000	4038000	3907000
Cash Prov By Ops	18812000	16094000	15019000
Net Profit (loss)	12334000	10418000	9492000
Cash Dividends	2585000	2147000	1683000

Current Statement

Fiscal Consolidated statement dated DEC 31 2008: (in thousands)

Currency	USD
Cash	12741000
Accts Rec	10906000
Inventory	2701000
Mktble Securities	166000
Short-term Financing Receivables	15477000
Other Accounts Receivable	1172000
Deferred Taxes	1542000
Prepays And Other Current Assets	4299000
CURRENT ASSETS	49004000
Fixt & Equip	14305000
Long Term Financing Receivables	11183000
Prepaid Pension Assets	1601000
Deferred Taxes	7270000
Goodwill And Other Intangibles	21104000
Other Assets	5057000
TOTAL ASSETS	109524000
Accts Pay	7014000
Short-term Debt	11236000
Accruals	10239000
Taxes	2743000
Compensation And Benefits	4623000
Other Curr Liabs	6580000
CURRENT LIABILITIES	42435000
Long-term Debt	22689000
Retirement & Nonpension Obligations	19452000
L.t. Liab-other	8311000
Def. Credits/income	3171000
Common Stock	39129000
Treasury Stock	(74171000)
Retained Earnings	70353000
Accumulated Gains/losses	(21845000)
TOTAL	109524000

Financial Notes

. BALANCE SHEET EXPLANATIONS

The net worth of this business includes intangibles.

Sales \$103,630,000,000; cost of goods sold \$57,969,000,000. Gross profit \$45,661,000,000; operating expenses \$29,723,000,000. Operating income

\$15,938,000,000; other income \$1,451,000,000; other expenses \$673,000,000; net income before taxes \$16,715,000,000; Federal income tax \$4,381,000,000. Net income \$12,334,000,000.

Statement obtained from Securities and Exchange Commission. Prepared from statement (s) by Accountant: PricewaterhouseCoopers LLP, New York, NY.

Accounts receivable shown net less \$226,000,000 allowance. Fixed assets shown net less \$24,140,000,000 depreciation.

A review of the accountant's opinion indicates the financial statements meet generally accepted accounting principles and that the audit contains no qualifications.

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. BALANCE SHEET EXPLANATIONS

The net worth of this business includes intangibles.

OTHER ASSETS: Consist of investments and sundry assets.

SHORT-TERM DEBT: Consists primarily of commercial paper, short-term loans, and current portion of long term debt.

LONG-TERM DEBT: Consists primarily of various debentures, convertible notes, medium-term notes and other debt. Scheduled maturities of long-term debt are as follows: \$8,931 million in 2009; \$2,170 million in 2010; \$3,097 million in 2011; \$3,078 million in 2012; \$2,557 million in 2013; and \$10,668 million thereafter.

OTHER INCOME: Consists of intellectual property and custom development income; and other income.

OTHER EXPENSES: Consist of interest expense.

RESULTS OF OPERATIONS: Revenues for 2008 were \$103,630 million up \$4,844 million or 5% compared to revenues of \$98,786 million for 2007. Global Services segments, Global Technology Services and Global Business Services had a combined revenue of \$54,144 million, an increase of 12.1% in 2007 when compared to 2006. Global Technology Services (GTS) revenue increased 11.7 percent in 2007. Global Business Services (GBS) revenue increased 13.0% in 2007. Systems and Technology revenue decreased 3.0% in 2007. On June 1, 2007, the company completed the divestiture of its printing business to Ricoh for a loss. Systems and Technology revenue, excluding the printing business, was flat. Software segment revenue of \$19,982 million increased 10.0% in 2007 reflecting strong demand for the key branded middleware products. Net income (loss) for 2008 was \$12,334 million compared to a net income (loss) of \$10,418 million reported in 2007.

ANALYSIS OF CONDITION: IBM displayed a good condition as of fiscal year ending December 31, 2008. Total liabilities to equity for fiscal year end 2008 were satisfactory for the size and scope of the operations. As a matter of liquidity, the Company's current and quick ratios were at or near industry norms. Payments to vendors averaged 11 days beyond terms when weighted by dollar amounts; when not weighted, 69% of payments were within terms.

According to the company's 10-K annual report filed with the SEC: At December 31, 2008, the company's balance sheet and liquidity positions remained favorable. Cash on hand was \$12,741 million. Total debt decreased \$1,349 million year to year, and the company generated \$18,812 million in operating cash flow in 2008. The company has consistently generated strong cash flow from operations and also continues to have access to additional sources of liquidity through the capital markets and its global credit facility.

Total assets decreased \$10,907 million (\$5,854 million adjusted for currency) primarily due to decreases in cash and cash equivalents (\$2,250 million), prepaid pension assets (\$15,816 million), short-term marketable securities (\$989 million) and total financing receivables (\$1,233 million). These decreases were partially offset by increases in long-term deferred taxes (\$5,757 million), goodwill (\$3,941 million) and intangible assets (\$771

million).

Total liabilities increased \$4,097 million (\$5,275 million adjusted for currency) driven primarily by increases in retirement and non-pension postretirement benefit obligations (\$5,871 million) and total deferred income (\$547 million), partially offset by decreases in total debt (\$1,349 million) and accounts payable (\$1,041 million).

Stockholders equity of \$13,465 million decreased \$15,004 million versus 2007. Net income of \$12,334 million was offset by the effects of pension re-measurements and other retirement-related items (\$14,856 million), common/treasury stock activity (\$6,322 million), dividends (\$2,585 million) and equity translation adjustments (\$3,552 million).

The company generated \$18,812 million in cash flow provided by operating activities, an increase of \$2,718 million, compared to 2007, primarily driven by increased net income (\$1,916 million). Net cash used in investing activities of \$9,285 million was \$4,611 million higher than 2007, primarily due to increased spending for acquisitions (\$5,304 million). Net cash used in financing activities of \$11,834 million increased \$7,095 million primarily due to debt transactions (\$14,556 million), partially offset by lower common stock repurchases (\$8,249 million) in 2008 versus 2007.

The company has consistently generated strong cash flow from operations, providing a source of funds ranging between \$14.9 billion and \$18.8 billion per year over the past five years. The company provides for additional liquidity through several sources: maintaining a sizable cash balance, access to global funding sources, a committed global credit facility and other committed and uncommitted lines of credit worldwide. At December 31, 2008, the company had total unused lines of credit of \$18,264 million.

***** End of Report on INTERNATIONAL BUSINESS MACHINES
CORPORATION *****